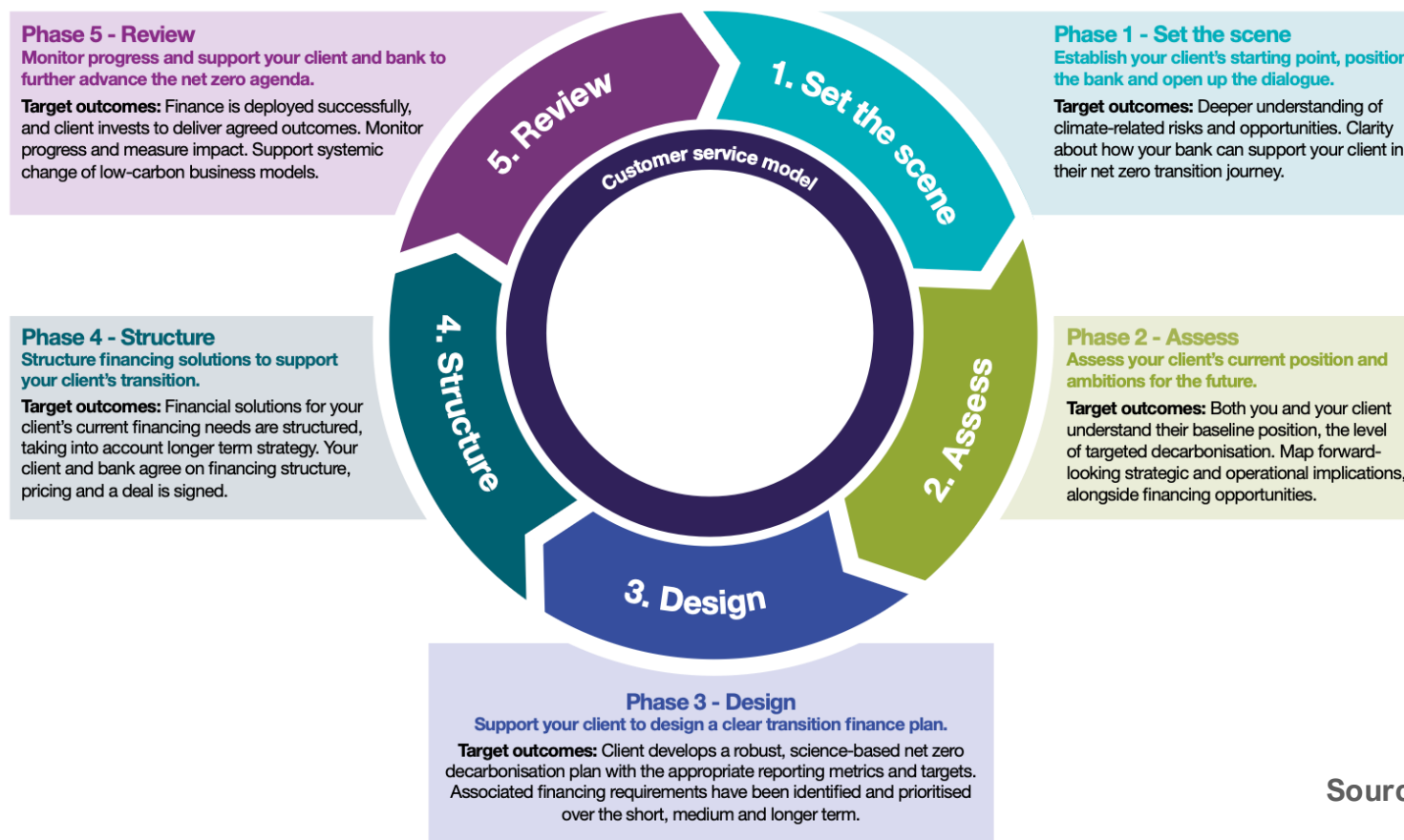


Guidance 14a: Illustrative phases of FI-client engagement

The infographic below illustrates a 5-phase approach for bank-client engagement on climate risk, specifically for use by relationship managers and client-facing staff. The framework is also useful for sustainability strategy teams, business lines and L&D teams preparing materials for relevant staff.

For the purposes of client-engagement, the framework is also valid for FIs more broadly.



Source: CISL

